



भारतीय प्रबंध संस्थान रोहतक
Indian Institute of Management Rohtak
Management City NH-10 Southern Bypass, Sunaria, Rohtak-124010
Haryana, India

Master of Business Administration
Post Graduate Programme in Management (PGP)

Prospectus – 2024 – 26
(PGP – 15)



About IIM Rohtak:

Indian Institute of Management Rohtak is the IIM established by the Ministry of Education, Government of India by IIM Act 2017. IIM Rohtak is an institute of national importance as per the Ministry of HRD, Government of India.

Established in 2009, the Indian Institute of Management Rohtak is a benchmark for top management education in India with a vision to become a global leader in due course. The institute has an enlightened and progressive leadership, acclaimed faculty members, extensive infrastructure, and robust teaching pedagogy in place. Located within the National Capital Region (NCR) of India, IIM Rohtak is 90 minutes from Delhi international airport. The state-of-the-art campus spread over an area of 200 acres, is strategically located on National Highway - 10, and is well connected to Delhi. IIM Rohtak has been ranked 8th in the country on educational ranking.

Institute offers a dynamic environment for high-quality research in all functional areas of management that will benefit various segments of the business and society.

About PGP

The Post Graduate Programme in Management programme at the Indian Institute of Management Rohtak (IIM-R) offers a judicious blend of theory and practice and is delicately designed to be change-oriented. The course curriculum is continually reviewed and updated to cater to the requirements of the industry and reflect changes in the environment. A unique feature of the IIM-R PGP is its in-built concern for the larger society, as reflected in the design of the curriculum, which aims at nurturing well-focused, value-conscious and socially committed managers and leaders of the future. Being aware of the shifting boundaries and the winds of change in a globalizing business environment, program also lays considerable emphasis on exposure to many aspects of international business and related strategic and cross-cultural issues.

The first year of the programme provides the incoming students with a through grounding in the functional areas of Management. Rural Engagement Program (REP) is a mandatory program that takes place immediately after the end-term exams of Term – I. It is a course having a credit of 0.5. The summer internship is an important building block of the programme. The second-year courses, apart from 3 simulation-based compulsory courses one in each term, are elective offerings in the areas of *Economics and Public Policy*, *Finance and Accounting*, *Management Information Systems*, *Operation*, *OB & Human Resource Management*, and *Marketing & Strategy*. IIM-R Faculty, as well as professionals from industry and academia (as adjunct and guest faculty), conduct these courses, which give in-depth insights into the subject matter, and hands-on experience through projects and diverse case studies.

Passing the Communication Workshop Courses in PGP 1st year is compulsory. Any student who secures 'F' grade in these courses, will not be allowed to attend the placement process.





Program Structure:

The duration of the IIM-R Post Graduate Programme in Management is two academic years. Each academic year normally begins in June/July and ends in March and consists of three Terms. The students go for summer internships at the end of the third Term for a period of about 2 months. (April 1st week to June 1st week)

Each *Course* in the IIM-R PGP programs structured around the concept of *credits*. Each credit represents 25 hours of contact sessions. Students should note that 25 hours of instruction will normally require another 75 hours of preparation on their own at the minimum; so, typically at least 100 hours need to be devoted to a 1 credit course.

Instructors choose from multiple pedagogical tools including lecture discussions, case methods, behavioural and computer-based simulations, projects, class presentations, and various forms of technology-based learning such as multi-media, case analysis, video conferencing, and e-learning, to facilitate effective learning in their courses.

FIRST YEAR - Compulsory Courses

The **first-year courses** are aimed at building the foundation of the program. Hence, all students are required to complete all the first-year courses. These courses are designed to provide basic conceptual knowledge and analytical tools in different disciplines and functional areas of management incorporating inter-dependent and inter-related disciplines, functions, and factors that form the core of organizational functioning and managerial effectiveness. Uniquely, the first-year curriculum also consists of courses that aim at inculcating a sense of ethical consciousness and social responsibility.

SECOND YEAR – Elective Courses

In the **second year** of the program, students register for **elective courses** which are, courses of their choice, from a large set of courses offered by various *Academic Areas* of the Institute. They also take one simulation-based compulsory course during Term IV, V and VI respectively. The term-wise list of core courses each of One (1) credit is given below:

Term – IV: Global Business Simulation (GBS)

Term – V: Markstrat Simulation (MSS)

Term VI: Capstone Simulation (CS)

The elective courses are expected to enable a student to gain deeper knowledge and understanding of and acquire the required skills in specific/chosen areas in management.

For the second year of the PGP program, students have to take term-wise elective courses of their choice fulfilling the below credit requirements (Excluding Core Courses).

Term	Minimum Credit	Maximum Credit
IV	6	7
V	5	6
VI	5	6

Integrative Project:

As a completion requirement of the two years MBA program, students are assigned to do an “Integrative Project” in Term VI.



Admission Process for PGP 2024-26 (Batch-XV)

This document details the process for selecting candidates for the PGP programme at IIM Rohtak for the PGP batch of 2024-26. The basic objective of IIM Rohtak’s admission process is to identify meritorious candidates for admission under each category of admission, viz., General, EWS, NC-OBC, SC, ST, and PWD/DAP. While merit is the prime consideration, the Institute recognizes a possibility of

skewed student structure in favour of male gender and engineering and related subjects at graduation in the normal course. Hence, it strives to ensure a better balance in opportunities among different subject streams and genders. It is also part of IIM Rohtak's approach to duly recognize academic and gender diversity.

The admission process of IIM Rohtak is a five-stage process:

Stage I Online Registration for PGP Admission 2024-26 (Batch-XV), IIM Rohtak.

Stage II Personal Interview (PI) for only shortlisted candidates.

Stage III The Final Selection List based on CAT score, PI score, Gender and Academic diversity.

Stage IV Offer for Provisional Admission for the PGP programme 2024-26 (Batch-XV).

Stage V Reporting for joining the PGP programme 2024-26 (Batch-XV).

Stage I- Online Registration for PGP Admission 2024-26 (Batch-XV), IIM Rohtak.

1. Minimum eligibility criteria for registration process are based on the aggregate percentile scores in the CAT 2023 as mentioned in Table 1 below:

***Meeting minimum eligibility criteria does not ensure that the candidate is shortlisted for the Personal Interview (PI) Process.**

Table-1 Minimum eligibility criteria based on CAT Score-2023

CATEGORY	TOTAL (Overall)
General	96
EWS	92
NC-OBC	82
SC	60
ST	50
DAP-General	86
DAP-EWS	82
DAP-NC-OBC	72
DAP-SC	50
DAP-ST	40

2. IIM Rohtak will invite online applications for registration in PGP 2024-26 (Batch-XV)
 - a.) Registration will start tentatively in the first week of January 2024 or before depending on release of CAT 2023 results and the last date for online registration will be tentatively **one week after the declaration of CAT 2023 results.**
 - b.) Candidates need to create their Login ID (USER NAME & PASSWORD) for online registration. Candidates need to submit an application/admission data form along with a non-refundable registration fee of Rs. 2928/- (Two thousand nine hundred twenty-eight only).
3. Eligible candidates will receive an email with a web-link for registration for the PI process for PGP Admissions 2024-26 (PGP Batch XV).
4. The shortlisted candidates who have submitted the application forms and registration fees by the stipulated date and time, will be considered and invited for the Personal Interview (in Stage-II).

Stage II- Personal Interview (PI)

1. All shortlisted candidates at Stage I will appear in Stage II i.e. Personal Interview.

2. All the shortlisted candidates will be informed by email to download their call letters to appear in the Personal Interview. All the required details, like date, time and other required guidelines, will be mentioned in the call letter.

Stage III - The Final Selection List based on CAT, Personal Interview & Diversity scores.

1. A weight of 60% will be assigned to the CAT Total Score (Scaled to 100). A weight of 20% will be given to the Personal Interview Score. Further, a weightage of 20% will be given to Academic diversity and Gender diversity.
2. The weighted aggregate of the following components, namely (a) CAT, (b) Personal Interview, and (c) Diversity, will be used to prepare a merit/rank list, and accordingly, the candidates will be invited to appear in Stage-IV.

Stage IV – Offer for Provisional Admission for the PGP programme 2024-26 batch

1. The offer of admission to the candidate will be made strictly on the basis of merit/ rank list and availability of seats in each category (General, EWS, NC-OBC, SC, ST & DAP) as per reservation rules of Govt. of India.
2. All the shortlisted candidates will receive a provisional offer letter for admission from pgpadmission@iimrohtak.ac.in on their registered email ID.
3. A candidate receiving an admission offer from IIM Rohtak (IIM-R) and accepting the offer within the stipulated date needs to deposit the Offer Acceptance Amount (as mentioned in the Offer Letter) through the admission portal only. An automated receipt and a text message of the transaction will be shared by the associated bank on the registered email id/ mobile no. of the candidate.
4. The candidate will receive his/her confirmation letter for provisional admission for PGP Admission 2024-26 on his/her registered email ID. All the reporting requirements/ joining formalities will be mentioned in this confirmation letter (i.e. date, time, venue for joining, last date to deposit the full term fee, fee structure, affidavits from the student & the parents, Indemnity Bond, vaccination certificate, updated category certificate (if applicable), Govt. Photo ID, medical fitness certificate, application form for hostel allocation, a schedule for classes etc.).

Stage V – Reporting for joining the PGP programme 2024-26 (Batch –XV)

1. The candidate needs to login on to the Institute website by using his/her login credentials (Username and password) to deposit full programme fee/Term Fee/Mess Fee as mentioned in the confirmation letter and need to report to the Institute Campus in Rohtak as per communicated schedule in the confirmation letter.
2. Further, on the day of reporting on the campus, the admission team will physically verify the documents and allocate hostel rooms to the candidates. Hostel allocation (Twin sharing A.C. Rooms) will be done on a first-come, first serve basis separately for male and female students. Hostel rooms for the DAP category will be arranged on the ground floor on a twin-sharing basis.

Refund Policy (PGP 2024-26)

The last Date for any withdrawal of provisional admission will be ‘On or before the date of Registration’ (online/ on campus, as the case may be). The entire fees received from the student, after deduction of the processing fee of Rs. 1000/- (one thousand only), will be refunded to the candidate by the mode of bank transfer to the candidate’s own savings bank account provided by the candidate. The refund requests will be accepted only through the institute’s admission result portal, i.e. <https://admission.iimrohtak.ac.in/SignIn/pgp-2024-26>.

Refunds will be made automatically within 150-180 days from the date of registration of the program. Please provide your own (i.e. candidate's) correct banking details (Beneficiary Name, Saving Bank Account Number, Bank Name, IFSC code) through the institute's admission result portal i.e. <https://admission.iimrohtak.ac.in/SignIn/pgp-2024-26>.

The institute takes no responsibility in case the banking details provided by you are erroneous. Refund request(s) received from any other mode apart from the above-mentioned institute's admission result portal will not be considered under any circumstance. No refund requests will be entertained after the date of registration.

Note:

1. You will receive all admission offers duly signed by the Controller of Examinations of IIM Rohtak sent from pgpadmission@iimrohtak.ac.in. Any offer received from any other email is completely invalid and is not official. All admissions to IIM Rohtak are provisional till you have completed all formalities upon reporting to the institute (which includes validation of CAT Score, verification of degree/mark sheet, updated category certificate (if applicable) and verification of other documents, among other documents/ID verification on-site at IIM Rohtak, Payment of Fee, etc.).
2. IIM Rohtak reserves the right to change, modify or adopt any new admissions process that it deems necessary at any point as per the institute's requirements.
3. Any dispute concerning admissions for the PGP Batch 2024-26 would be subject to the jurisdiction of the competent courts within the territorial jurisdiction of Rohtak city only.

CONTACT DETAIL:

PGP Admissions Office

Email: pgpadmission@iimrohtak.ac.in

Contact No.: 01262-228555, 7082001608, 7082001628

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